

dōTERRA™

Professional Accounts

Professional Accounts are ideal for large spa's or retail businesses that will **consistently** order large amounts of product to sell. All Professional Accounts must be approved.

Professional Account Qualifications

- Must purchase \$500.00 minimum each time an order is placed. When you do this you will qualify for the bulk discount of 40% below the retail price of the product.
- Must fax or e-mail in the order. Fax (801)-615-7205 ATTN: PRO ACCOUNTS or e-mail professionalaccounts@doterra.com
- Must resell product above wholesale pricing (cannot resell at wholesale price).
- (Upline) Commissions will be paid out on half PV for all Professional orders.

Example:

Professional account orders \$500 worth of product, PV is 250.

Professional account orders \$1000 worth of product, PV is 500.

- **Professional Accounts Cannot:**
 - Have a downline
 - Earn commissions
 - Earn Autoship Rewards Points
 - Have a Virtual Office log-in

Signing Up as a Professional Account

- Any business that would like to sign up as a Professional Account must submit the following forms:
 - Professional Account Agreement Form
 - Business Addendum
 - W-9 for taxes
 - *Note: These forms are **not** available online. To get a copy of the required forms, contact the Professional Accounts Team.*

If you have any questions regarding Professional Accounts or would like to request forms please e-mail professionalaccounts@doterra.com.